

SCHEDULE 2
CITY OF REGINA'S REQUEST FOR PROPOSALS #1727



| City of Regina

REQUEST FOR PROPOSALS

RESIDENTIAL PAPER RECYCLING PROGRAM COLLECTION AND HAULING SERVICES

RFP #1727

SUBMISSION DEADLINE: 2:00 p.m. CST, Wednesday, December 7, 2011

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1.0 INTRODUCTION

The City of Regina (City) is seeking innovative, cost-effective proposals for the provision of larger roll-off collection containers, paper product collection and delivery services as part of Big Blue Bin Residential Paper Recycling Program and its associated Baby Blue Bin Residential Paper Recycling Program.

Proponents will offer the City a high standard of individual collection site cleanliness and service delivery methods.

The City intends to award a contract for a term of one year beginning on January 1, 2012. The City may, at its option, renew the agreement for four additional consecutive three-month terms.

The award of subsequent terms after the initial term is dependent on the continuing requirement for provision of the services, funding approval and acceptable performance by the vendor.

The work generally includes, but is not limited to:

- Supply of collection containers for the Big Blue Bin and Baby Blue Bin Residential Paper Recycling Programs.
- Delivery of paper collected under the Big Blue Bin and Baby Blue Bin Programs to the City's paper processor. Currently the City's paper processor is Crown Shred & Recycling located at 225 - 6th Avenue East, Regina, Saskatchewan.

2.0 GENERAL PROVISIONS

2.1 PROPOSALS

All proposals must be signed by a responsible officer or employee. Obligations assumed by such signature must be fulfilled.

2.2 SUBMISSION OF PROPOSALS

Sealed proposals will be received by the Coordinator of Purchasing, at City Hall, 5th Floor, 2476 Victoria Avenue, P.O. Box 1790, Regina, Saskatchewan, S4P 3C8 no later than **2:00 p.m. Central Standard Time on Wednesday, December 7, 2011.**

Information must be furnished, complete in compliance with the Request for Proposals. The information requested and the manner of submission are essential to permit prompt evaluation of all proposals on a fair and uniform basis. Accordingly, the City reserves the right to declare as non-responsive and reject any proposal in which material information requested is not furnished or where indirect or incomplete answers or information is provided.

Proposals received after the closing time specified will not be considered.

2.3 ORAL INTERPRETATION

No oral interpretations will be made to any proponent as to the meaning of any of the Request for Proposals document or to modify any of the provisions of the Request for Proposals document. Written requests are to be directed to:

City of Regina, Purchasing Branch
City Hall, 5th Floor
2476 Victoria Avenue
P.O. Box 1790
Regina, Saskatchewan S4P 3C8
Email: purchasingbranch@regina.ca
Fax: (306) 352-1581

2.4 PROPOSAL POSTPONEMENT AND AMENDMENT

The City reserves the right to revise or amend the Request for Proposals up to the time set for opening of proposals. Such revisions and amendments, if any, shall be announced by amendments to this solicitation. Copies of such amendments shall be furnished to all prospective proponents.

2.5 PROPOSAL WITHDRAWAL

After the proposals are opened, proposals may not be withdrawn for 30 calendar days. Prior to the date/time set for the proposal opening, however, proposals may be modified or withdrawn by the proponent's authorized representative in person or by written notice. If proposals are modified or withdrawn in person, the authorized representative shall make their identity known and shall sign a receipt for the proposal. Written notices shall be received in the office of the Coordinator of Purchasing no later than the exact date/time for the proposal opening.

2.6 AWARD

The City reserves the right to reject any and all proposals, to waive any informality in the proposals, to seek clarification from proponents if required, to negotiate the final terms of an agreement and to accept the proposal that appears to be in the best interest of the City.

Notice of contract award, if contract were awarded, will be made within 30 days of opening of proposals.

If the Successful Proponent is offered a contract, they will be required to enter into a formal written agreement containing the salient terms of their proposal and this document, in a form acceptable to the City Solicitor.

2.7 CONFIDENTIALITY

The City anticipates proponents may wish to treat certain elements of their submissions as confidential or proprietary. Proponents are advised, however, that freedom of information requirements in force in the province of Saskatchewan may afford rights of production or inspection at the application of third parties. Further, the contract entered into by the Successful Proponent will, by law, be available for inspection by members of the public.

2.8 MULTI-TERM AGREEMENT

The award of subsequent terms after the initial award is dependent on funding approval and is subject to acceptable performance by the contractor and the services covered by the agreement.

3.0 SCOPE OF WORK

3.1 BACKGROUND INFORMATION

The City operates a residential waste paper and cardboard recycling program as part of its waste minimization programming. The Big Blue Bin Program started in 1991. It uses 20 modified roll-off containers, each with a volume capacity of 48 yd³. These containers are located at 15 sites in the city. The majority of these sites are privately-owned commercial sites, which are provided to the program at no charge.

An associated "Baby Blue Bin" paper collection program consisting of an average of 6 collection dumpsters (between 4 and 6 yd³ each) is operated within the inner city neighbourhoods and collects about 2% of the total program paper.

Appendix 1 provides the estimated composition of the paper product material based on the results of a comprehensive, 6-day audit that was done in August 2000. Cardboard accounts for approximately 10% of the final weight, but can account for up to 40% of the volume of certain collection bins. Methods to address unfolded cardboard are welcomed.

Based on its current Monday to Saturday collection schedule and a 20-bin fleet, the Big Blue Bin Program will require the Successful Proponent to collect and weigh material about 2100 times each year. Each bin's load must then be delivered to a Regina-based paper processing facility located at 225 – 6th Avenue East, Regina, Saskatchewan. Appendix 1 and 2 provide the 2010 and 2011 Big Blue Bin program summaries respectively. The Baby Blue Bins are emptied between 15-20 times per month.

Appendix 3 provides the current locations of the Big Blue Bins and the Baby Blue Bins. The City may require these bins to be moved periodically based on space availability.

Appendix 4 provides a historic summary of the Big Blue Bin Program from 2009 to 2011.

Appendix 5 provides a reporting sample from the current tracking system employed by the Big Blue Bin Program. Tracking each bin, dates, weights and locations are critical to program operation and management. Proposals shall provide specific details on the operation and provision of collection data comparable to the example noted in this appendix.

The statistical information provided in the Request for Proposals and appendices is intended to provide proponents with historical information about activity of the recycling program and is not a guarantee of the future activity.

3.2 GENERAL REQUIREMENTS

- 3.2.1 Proposals must include the provision of a minimum of 20 roll-off collection containers suitable for the collection of paper products, each with a minimum internal volume capacity of about 48 yd³, 6 collection dumpsters each with a internal volume capacity of about 4-6 yd³, and collection, and delivery services for each collection transaction.

3.3 SPECIFIC REQUIREMENTS

The Successful Proponent must meet the following specific requirements:

- 3.3.1 Entering an agreement with the City for an initial term of one year beginning on January 1, 2012. The agreement will give the City the option of extending the term of the agreement for 4 additional 3-month terms. *See Point 2.8 – Multi-Term Agreement.*
- 3.3.2 Operating from Monday to Saturday inclusive to collect, weigh and deliver paper from the Big Blue Bin fleet. The hours during which material may be delivered to the City's paper processor are currently fixed at 8:00 a.m. and 5:00 p.m., but the Successful Proponent must be willing to accept changes to this delivery schedule. In general, the Successful Proponent will not be required or able to deliver paper to the processing plant on New Year's Day, Good Friday, Christmas Day or Boxing Day.

- 3.3.3 Inspecting the Big Blue Bin sites, on a daily basis from Monday to Saturday inclusive to determine when haulage is necessary. Site cleanliness and aesthetics are important requirements. Each site inspection will also include monitoring for litter and any required site cleanup of litter associated with the bins. The Successful Proponent will bear the entire cost of all site inspections and cleanups.
- 3.3.4 Deliver and weigh paper collected from the Big Blue Bins and Baby Blue Bins at the City's paper processor.
- 3.3.5 Track bins, dates, weights and locations. Proposals shall provide specific details on the operation and provision of collection data comparable to the example noted in this appendix.
- 3.3.6 The Big Blue Bin containers will remain the property of the proponent and will be used and operated at the sole risk and expense of the Successful Proponent.
- 3.3.7 Maintain the Big Blue Bins in good condition with appropriate signage noting the "City of Regina – Big Blue Bin Paper Recycling Program". So far as is practical, the bins and signage should be fire-resistant. The removal of graffiti and re-painting of the bins should be accounted for by the Successful Proponent in their proposal.
- 3.3.8 The Big Blue Bins must be designed and maintained so as to ensure the health and safety of the public. The bins must be wheelchair accessible according to Saskatchewan requirements in terms of placement of at least one set of openings, the design of the door handles and the effort required to open and close the doors.
- 3.3.9 On a monthly or quarterly basis, collect, weigh and deliver the material from the smaller "Baby Blue Bin" fleet of 6 smaller 4-6 yd³ front-end containers at 6 locations to a paper processing plant designated by the City.
- 3.3.10 The proposal may consider other options to address unfolded cardboard material, which consumes container volume and increases average collection costs per metric tonne.
- 3.3.11 The proposal may consider options to improve both site and collection bin security. Vandalism, especially in the form of bin fires is an ongoing concern.

4.0 CONTRACT TERMS

4.1 WORKERS' COMPENSATION BOARD

Successful Proponent must be registered and in good standing with Saskatchewan Workers' Compensation Board.

4.2 INSURANCE

Successful Proponent will be required to carry insurance covering the nature of this work with limits not less than \$2,000,000 per occurrence for General Liability and \$1,000,000 per occurrence for Automotive Liability and must maintain the required coverage through the term of the agreement. The Successful Proponent will be required to provide a Certificate of Insurance upon receipt of notice of award.

4.3 PERFORMANCE SECURITY

Successful Proponent will be required to provide a Letter of Credit, bank draft, or certified cheque in the amount of \$20,000 to be held by the City as a Performance Security to ensure full and due performance of the Contract. The Performance Security will be required upon notice of award.

5.0 PROPOSAL FORMAT

Proponents shall prepare their proposals using the following format. Proponents are encouraged to use a Cover Page, Label or Tab for their submittals using the bolded headings given below.

5.1 LETTER OF TRANSMITTAL

This letter will summarize in a brief and concise manner, the proponent's understanding of the scope of work and make a positive commitment to perform the work and supply of material. The letter must name all of the persons authorized to make representations for the proponent, including the titles, addresses and telephone numbers of such persons. An authorized agent of the proponent must sign the Letter of Transmittal indicating the agent's title or authority. The proposal shall name all persons or entities interested in the proposal as principals. The letter should not exceed two pages in length.

5.2 QUALIFICATIONS AND EXPERIENCE

Proposals shall provide detail proponent's relevant business experience and qualifications in the recyclable material collection and handling business. Key personnel should be identified.

5.3 REFERENCES

Provide a list of references from current customers. Reference information to include name, telephone and fax numbers and email addresses.

5.4 REQUIREMENTS

Proposals must address each point under Sections 3.2 General Requirements and 3.3 Specific Requirements.

5.5 CONFIRMATION OF CONTRACT TERMS

Proposals must provide for confirmation and acceptance of the contract terms in Section 4.0 – Contract Terms.

5.6 PRICING

Proposals must provide pricing for all services to be provided including proponent's assumptions for deriving pricing. Proponent shall complete Appendix 6 – Proposal Submission Form.

5.7 CONTAINERS

Proposals must include a description and sketches of the proposed containers and signage to be used.

5.8 ADDENDUM

Acknowledgement of each addendum issued by the City.

5.9 ADDITIONAL INFORMATION

Any additional information, which the proponent considers pertinent for consideration, should be included with each proposal. The City solicits a statement about why the proponent feels its approach would be the most cost effective to the City.

6.0 EVALUATION METHOD AND CRITERIA

The City will evaluate proposals and will select the proposal that best meets the interests of the City. The City shall be the sole judge of its own best interests, the proposals, and the resulting agreement. The City's decisions will be final.

The following criteria shall be utilized as a guideline in the evaluation of the proposals:

Criteria	Weighting Factor
Comprehensiveness of proposal (business plan, calculations, assumptions)	20
Qualifications and Past Business Experience	10
Price for Container Monthly Charge	10
Price for Container Pull	25
Comprehensiveness of Tracking System	15
Provisions for bin servicing, litter control, bin appearance, signage, etc.	10
Innovation	10
Total	100

Big Blue Bin - 2010														Total
	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec		
Number of BBB Pails	224	194	213	224	230	221	219	209	198	206	199	253	259	
Change/Pull	101.91	101.91	101.91	101.91	101.91	101.91	101.91	101.91	101.91	101.91	101.91	101.91	101.91	
Cost for BBB Pails	22,827.84	19,770.54	21,706.83	22,827.84	23,439.30	22,522.11	22,318.29	21,299.19	20,178.18	20,993.46	20,280.09	25,783.23	\$ 263,946.90	
BBB Total Weight (tonne)	360.443	324.422	391.046	431.452	450.023	439.603	418.693	404.776	431.215	403.413	439.347	446.184	4940.617	
Average Weight/Pull	1.609	1.672	1.836	1.926	1.957	1.989	1.912	1.937	2.178	1.958	2.208	1.764	1.800	
BBB Target Wt/Pull (tonnes)	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	
Percent of 3.5 tonne target	46.0%	47.8%	52.5%	55.0%	55.9%	56.8%	54.6%	55.3%	62.2%	56.0%	63.1%	50.4%	54.5%	
Number of Pails at/or Above Target	0	0	0	0	0	3	0	0	0	0	0	1	4	
Percent at/Above Target Weight	0.0%	0.0%	0.0%	0.0%	0.0%	1.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.4%	0.2%	
Number of Pails Under 1.750 tonnes	151	124	98	109	180	113	140	155	127	72	64	117		
Percent of Pails below 50% target	67.4%	63.9%	46.0%	48.7%	78.3%	51.1%	63.9%	74.2%	64.1%	35.0%	32.2%	46.2%		
Burnt BBB Containers	0	0	0	0	0	0	0	1	0	0	0	0	1	
Collection Cost per Tonne	72.34	71.84	65.29	62.28	61.33	60.59	63.58	62.64	56.52	61.56	56.62	66.93	\$ 62.68	
Burnt Wt Loss (tonne)	0.00	0.000	0.000		0.000	0.000		5.525					\$ 5.52	
Value of Lost Product	-	-	-	-	-	-	-	193.38	-	-	-	-	\$ 193.38	
Rental Charge/Container	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	\$ 63.50	
Number of Containers [49yd ³]	20	21	20	20	20	20	20	20	20	20	20	20	-	
Misc. Charges									70.00				\$ 70.00	
Sub-total Cost for Rental	1,330.00	1,396.50	1,330.00	1,330.00	1,330.00	1,330.00	1,330.00	1,330.00	1,400.00	1,330.00	1,330.00	1,330.00	\$ 16,086.50	
Number of Compactor Pails	2	3	2	7	4	4	4	4	5	3	3	3	4	
Change/Pull	187.54	187.54	187.54	187.54	187.54	187.54	187.54	187.54	187.54	187.54	187.54	187.54		
Number of Compactor Bins	1	2	2	2	2	2	2	2	2	2	2	2	\$ 1	
Monthly Rental	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	\$ 300.00	
Weight of Compactor Paper	15,204	7,566	11,013	22,752	15,520	17,986	13,426	15,196	10,242	22,843	17,436	15,231	184,414	
Cost per Tonne (Compactor)	44.40	153.66	88.54	84.07	77.39	56.77	100.56	88.85	150.14	50.90	66.68	76.33	\$ 86.52	
Compactor Cost (Less GST)	675.08	1,162.62	975.08	1,912.78	1,201.05	1,021.00	1,350.16	1,350.16	1,537.70	1,162.62	1,162.62	1,162.62	-	
Invoice Number	7002228	7005956	7009376	7014715	7016294	7023124	7023901	7030453	7030934	7030934	7040627	7047894	-	
Date Received	31-Jan-10	28-Feb-10	31-Mar-10	30-Apr-10	31-May-10	30-Jun-10	31-Jul-10	31-Aug-10	30-Sep-10	31-Oct-10	30-Nov-10	31-Dec-10	-	
Requisition Number	619726	619728	619730	619732	619734	619736	619750	619740	619742	619744	619746	619748	-	
Invoice Amount	24,832.93	22,196.67	24,915.41	25,690.75	26,286.46	25,389.27	25,352.99	24,146.35	23,212.88	23,663.08	23,688.87	25,748.22	\$ 295,029.88	
GST	1,241.63	1,109.81	1,216.77	1,279.52	1,314.32	1,268.46	1,267.56	1,207.32	1,160.65	1,182.66	1,184.49	1,197.00	\$ 14,629.19	
Total of Invoice	26,074.56	23,306.45	25,531.15	26,970.27	27,600.78	26,637.73	26,620.64	25,353.67	24,373.53	24,835.74	24,874.36	29,864.98	\$ 309,659.07	
Sales Rev - Collect Cost	-13,711.37	-12,178.78	-12,118.27	-12,071.47	-12,164.99	-11,559.35	-12,259.47	-11,663.23	-9,582.86	-10,998.67	-9,804.76	-14,560.87	-131,925.77	
REVENUE - SALE OF BIG BLUE BIN PAPER TO CROWN SHRED & RECYCLING														
BBB Total Weight (tonnes)	360.443	324.422	391.046	431.452	450.023	439.603	418.693	404.776	431.215	403.413	439.347	446.184	4940.617	
Minus 2% Garbage	7.209	6.488	7.821	8.629	9.000	8.792	8.374	8.096	8.624	8.068	8.787	8.924	98.814	
Revenue Lost to Garbage	\$262.31	\$227.10	\$273.73	\$302.02	\$315.02	\$307.72	\$293.09	\$283.34	\$301.85	\$282.39	\$307.54	\$312.33	\$3,458.42	
Minus Burnt Weight	0.000	0.000	0.000	0.000	0.000	0.000	0.000	5.525	0.000	0.000	0.000	0.000	5.525	
Minus Misc. Wt Adjustment	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
Biliable Total Weight (tonnes)	353.234	317.934	383.225	422.823	441.023	439.811	410.319	391.155	422.591	395.345	439.560	437.260	4836.280	
Biliable Value @ \$35/tonne	\$ 12,363.19	\$ 11,127.67	\$ 13,412.88	\$ 14,798.80	\$ 15,435.79	\$ 15,078.38	\$ 14,361.17	\$ 13,690.44	\$ 14,790.67	\$ 13,837.07	\$ 15,069.60	\$ 15,304.11	\$ 169,269.79	
Biliable including GST	\$ 12,981.35	\$ 11,684.06	\$ 14,083.52	\$ 15,538.74	\$ 16,207.58	\$ 15,832.30	\$ 15,079.23	\$ 14,374.96	\$ 15,530.21	\$ 14,528.92	\$ 15,823.08	\$ 16,069.32	\$ 177,733.28	
BBB Sales Price	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	

Big Blue Bin - 2011	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec	Total
Number of BBB Pails	216	173	205	232	232	219	224	233	205				1939
Charge/Pail	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	
Cost for BBB Pails	22,680.00	18,165.00	21,525.00	24,360.00	24,360.00	22,995.00	23,520.00	24,465.00	21,525.00	#VALUE!	#VALUE!	#VALUE!	#VALUE!
BBB Total Weight (tonnes)	349.749	302.911	344.065	458.758	438.010	431.196	418.625	402.484	382.668				3528.466
Average Weight/Pail	1.619	1.751	1.678	1.977	1.888	1.969	1.869	1.727	1.867	#VALUE!	#VALUE!	#VALUE!	1.820
BBB Target Wt/Pail (tonnes)	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500	3.500
Percent of 3.5 tonne target	46.3%	50.0%	48.0%	56.5%	53.9%	56.3%	53.4%	49.4%	53.3%	#VALUE!	#VALUE!	#VALUE!	52.0%
Number of Pails above Target	0	0	0	0	0	0	0	0	0	0	0	0	1
Percent above Target Weight	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	#VALUE!	#VALUE!	#VALUE!	0.1%
Number of Pails Under 1.750 tonnes	151	124	98	109	180	113	140	155	72	#VALUE!	#VALUE!	#VALUE!	117
Percent of Pails below 50% target	69.9%	71.7%	47.8%	47.0%	77.6%	51.6%	62.5%	66.5%	35.1%	#VALUE!	#VALUE!	#VALUE!	
Burnt BBB Containers	0	0	0	0	0	0	0	0	0	0	0	0	0
Collection Cost per Tonne	76.10	76.10	76.10	76.10	76.10	76.10	76.10	76.10	76.10	#VALUE!	#VALUE!	#VALUE!	68.43
Burnt Wt Loss (tonne)	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000				0.000
Value of Lost Product	-	-	-	-	-	-	-	-	-	-	-	-	-
Rental Charge/Container	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	63.50
Number of Containers [49yd³]	18	18	18	18	18	18	18	18	18	0	0	0	0
Misc. Charges													
Sub-total Cost for Rental	1,197.00	1,197.00	1,197.00	1,197.00	1,197.00	1,197.00	1,197.00	1,197.00	1,197.00	-	-	-	10,773.00
Number of Compactor Pails	3	5	1	5	5	6	5	4	5				39
Charge/Pail	187.54	190.00	190.00	190.00	190.00	190.00	190.00	190.00	190.00	190.00	190.00	190.00	
Number of Compactor Bins	3	3	3	3	3	3	2	2	2	2	2	2	1
Monthly Rental	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00
Weight of Compactor Paper	15,204	7,566	11,013	22,752	15,520	17,986	13,426	15,196	10,242	22,843	17,436	15,231	184,415
Cost per Tonne (Compactor)	96.20	244.51	98.97	81.31	77.39	56.77	115.45	88.50	151.34	#VALUE!	#VALUE!	#VALUE!	#VALUE!
Compactor Cost (Less GST)	1,462.62	1,850.00	1,090.00	1,850.00	1,201.05	1,021.00	1,550.00	1,360.00	1,550.00	#VALUE!	#VALUE!	#VALUE!	
Invoice Number	7045593	7045593	7055542	7057042	7060833	7064732	7068561	7072227	7077191				
Date Received	31-Jan-11	28-Feb-11	31-Mar-11	30-Apr-11	31-May-09	30-Jun-09	31-Jul-09	31-Aug-09	30-Sep-09	31-Oct-09	30-Nov-09	31-Dec-09	
Requisition Number	618622	618624	597279	597281	597283	597285	597287	597289	597291				
Invoice Amount	25,346.99	21,211.99	23,811.99	27,407.00	27,477.00	26,232.00	26,567.00	27,322.00	24,572.00				229,947.97
GST	1,267.00	1,060.60	1,190.60	1,370.41	1,373.91	1,311.66	1,328.41	1,366.16	1,228.66				11,497.41
Total of Invoice	26,614.34	22,272.59	25,002.59	28,777.41	28,850.91	27,543.66	27,895.41	28,688.16	25,800.66				241,445.38
Sales Rev - Collected Cost	-14,617.95	-11,882.74	-13,201.16	-13,042.01	-13,827.17	-12,753.64	-13,536.57	-14,882.96	-12,675.15	#VALUE!	#VALUE!	#VALUE!	#VALUE!
REVENUE - SALE OF BIG BLUE BIN PAPER TO CROWN SHRED & RECYCLING													
BBB Total Weight (tonnes)	349.749	302.911	344.065	458.758	438.010	431.196	418.625	402.484	382.668				3528.466
Minus 2% Garbage	6.995	6.058	6.861	9.175	8.760	8.624	8.373	8.050	7.653	#VALUE!	#VALUE!	#VALUE!	#VALUE!
Revenue Lost to Garbage	\$244.82	\$212.04	\$240.85	\$321.13	\$306.61	\$301.84	\$293.04	\$281.74	\$267.87	#VALUE!	#VALUE!	#VALUE!	#VALUE!
Minus Burnt Weight	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Minus Misc. Wt Adjustment	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Billable Total Weight (tonnes)	342.754	296.853	337.184	449.583	429.250	422.572	410.253	394.434	375.015	#VALUE!	#VALUE!	#VALUE!	#VALUE!
Billable Value @ \$35/tonne	\$ 11,996.39	\$ 10,389.85	\$ 11,801.43	\$ 15,735.40	\$ 15,023.74	\$ 14,790.02	\$ 14,358.84	\$ 13,805.20	\$ 13,125.51	#VALUE!	#VALUE!	#VALUE!	#VALUE!
Billable including GST	\$ 12,596.21	\$ 10,909.34	\$ 12,391.50	\$ 16,522.17	\$ 15,774.93	\$ 15,529.52	\$ 15,076.78	\$ 14,495.46	\$ 13,781.79	#VALUE!	#VALUE!	#VALUE!	#VALUE!
BBB Sales Price	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00

#VALUE! = Not Available

Big Blue Bin Locations

Northgate Mall – Current has 1 bin

Southland Mall - Current has 1 bin

Victoria Square Mall – Currently has 2 bins

Superstore, Prince of Wales Drive location – Currently has 2 bins

Superstore, Rochdale Boulevard location – Currently has 2 bins

Extra Foods. Broadway Avenue location - Current has 1 bin

Co-op Grocery Store, Quance Street location - Current has 1 bin

Golden Mile Shopping Centre - Current has 1 bin

Rosemont Shopping Centre - Current has 1 bin

Lakeshore Mall - Current has 1 bin

Leader-Post- Current has 1 bin

North West Leisure Centre – Currently has 2 bins

Sandra Schmirler Leisure Centre – Currently has 2 bins

Fieldhouse/Sportsplex- Current has 1 bin

Landfill Transfer Station- Current has 1 bin

Baby Blue Bins

Core Ritchie Centre

Pioneer Village

Eastview Centre

Cathedral Centre

Connaught Library

SARCAN, 1301 Fleury Avenue location

Big Blue Bin - Collection															
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011***
Expenditures (thousands)	233.8	244.7	228.4	183.7	202.9	207.1	219.8	227.2	262.0	203.7	285.6	311.5	312.8	295.0	151.5
No. of Collection Tips	2923	3098	2968	1629	2004	1996	2061	2223	2260	2242	2627	2815	2818	2590	1277
Tonnes Collected	5160	4874	5180	4999	5124	5198	5345	5531	5350	2277	5899	5741	4973	4941	2324
Cost per Tonne (Cdn Dollars)	45.31	50.21	44.09	36.75	39.60	39.86	41.12	47.87	48.98	47.78	46.38	56.97	66.02	62.68	68.64
Average Weight/Tip (tonnes)	1.77	1.57	1.75	3.07	2.56	2.60	2.59	2.49	2.37	2.4	2.19	2.04	1.76	1.91	1.82
Target Weight (tonnes)	NA	NA	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50
Big Blue Bin - Processing & Sales															
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Total Tonnes Collected	5160	4874	5180	4999	5124	5198	5345	5531	5350	5631	5899	5741	4975	4941	2324
Minus Tonnes from Fires	NA	NA	NA	NA	51.3	12.1	53.0	153.2	84.8	80.2	3.2	5.7	5.5	5.5	0.0
Minus Tonnes of Garbage	NA	NA	NA	NA	102.5	104.0	106.9	110.6	107.0	112.6	117.98	114.82	99.5	98.8	48.1
Tonnes Purchased by Contractor	NA	NA	NA	NA	4970	5082	5185	5267	5158	5438	5778	5621	4870	4836	2275.9
Revenue per Tonne to City of Regina	NA	NA	NA	NA	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	35.00*	35.00*	35.00*	35.00*	35.00*	35.00*
* Interim Emergency Contract used the terms of the second-place bidder in the initial Request for Proposals															
** Based on the May 2000 detailed waste audit, garbage (largely in the form of plastic bags) is estimated at 2 percent of															

* Interim Emergency Contract used the terms of the second-place bidder in the initial Request for Proposals

** Based on the May 2000 detailed waste audit, garbage (largely in the form of plastic bags) is estimated at 2 percent of

Date	Ticket Key	TruckBinld	Location	Gross Weight lbs	Tare Weight lbs	Net Weight lbs	Net Weight Kgs	
01-Oct	23478	94-48	1	41700	36067	5633	2555	1
03-Oct	23486	76-48	1	38120	33300	4820	2186	2
04-Oct	23521	62-48	1	37500	33660	3840	1742	3
05-Oct	23555	62-48	1	37720	33920	3800	1724	4
06-Oct	23582	62-48	1	37060	33880	3180	1442	5
08-Oct	23629	54-48	1	40280	34580	5700	2586	6
10-Oct	23650	42-48	1	40020	35640	4380	1987	7
11-Oct	23663	98-48	1	39040	36740	2300	1043	8
12-Oct	23688	98-48	1	39440	36220	3220	1461	9
14-Oct	23723	98-48	1	41320	36240	5080	2304	10
15-Oct	23746	41-48	1	38700	33720	4980	2259	11
17-Oct	23780	24-48	1	37440	33080	4360	1978	12
18-Oct	23843	79-48	1	38300	33400	4900	2223	13
20-Oct	23879	94-48	1	39160	36120	3040	1379	14
21-Oct	23920	54-48	1	38980	34320	4660	2114	15
22-Oct	23936	41-48	1	38540	33140	5400	2449	16
24-Oct	23948	43-48	1	40920	35860	5060	2295	17
25-Oct	23991	43-48	1	39660	35780	3880	1760	18
			1			0	0	19
			1			0	0	
			1			0	0	
			1			0	0	
			1 TOTAL				35486	
01-Oct	23473	94-48	3	38300	35831	2469	1120	1
04-Oct	23525	94-48	3	40600	37820	2780	1261	2
10-Oct	23632	42-48	3	39960	35660	4300	1950	3
12-Oct	23702	73-48	3	39880	36480	3400	1542	4
18-Oct	23828	42-48	3	39180	35740	3440	1560	5
21-Oct	23907	42-48	3	38880	35920	2960	1343	6
25-Oct	23973	41-48	3	36580	33380	3200	1452	7
			3			0	0	
			3 TOTAL				10228	
03-Oct	23504	42-48	4	40720	35540	5180	2350	1
07-Oct	23598	87-48	4	42060	37200	4860	2204	2
10-Oct	23634	42-48	4	39880	35680	4200	1905	3
15-Oct	23750	92-48	4	42500	35500	7000	3175	4
20-Oct	23877	43-48	4	40040	35460	4580	2077	5
22-Oct	23927	41-48	4	38140	34740	3400	1542	6
24-Oct	23942	42-48	4	39220	35700	3520	1597	7
			4			0	0	8
			4			0	0	9
			4			0	0	10
			4			0	0	
			4 TOTAL				14851	

Date	Ticket Key	TruckBinId	Location	Gross Weight lbs	Tare Weight lbs	Net Weight lbs	Net Weight Kgs	
01-Oct	23475	94-48	5	39820	35808	4012	1820	1
05-Oct	23552	73-48	5	38020	34380	3640	1651	2
08-Oct	23625	92-48	5	39400	35740	3660	1660	3
13-Oct	23759	87-48	5	39940	35900	4040	1833	4
17-Oct	23791	43-48	5	38960	33740	5220	2368	5
21-Oct	23908	43-48	5	38580	33920	4660	2114	6
24-Oct	23947	42-48	5	39400	35820	3580	1624	7
			5			0	0	
			5			0	0	
			5 TOTAL			0	13069	
01-Oct	23474	94-48	6	39600	35809	3791	1720	1
03-Oct	23499	94-48	6	39940	36000	3940	1787	2
04-Oct	23524	94-48	6	39640	35920	3720	1687	3
05-Oct	23551	94-48	6	38380	35780	2600	1179	4
07-Oct	23604	94-48	6	39760	36400	3360	1524	5
08-Oct	23617	76-48	6	36580	33760	2820	1279	6
10-Oct	23637	42-48	6	40840	36920	3920	1778	7
10-Oct	23639	42-48	6	38960	35400	3560	1615	8
12-Oct	23706	73-48	6	39280	36020	3260	1479	9
13-Oct	23714	43-48	6	38280	35320	2960	1343	10
15-Oct	23751	73-48	6	38500	34940	3560	1615	11
15-Oct	23752	54-48	6	39060	34640	4420	2005	12
17-Oct	23806	42-48	6	40960	37300	3660	1660	13
18-Oct	23830	42-48	6	39820	35920	3900	1769	14
19-Oct	23864	42-48	6	40740	37880	2860	1297	15
21-Oct	23910	42-48	6	38140	35660	2480	1125	16
22-Oct	23932	41-48	6	35780	33340	2440	1107	17
25-Oct	23976	41-48	6	37560	33500	4060	1842	18
25-Oct	23979	41-48	6	38100	34580	3520	1597	19
			6			0	0	
			6			0	0	
			6			0	0	
			6			0	0	
			6			0	0	
			6 TOTAL				29407	
03-Oct	23488	34-48	7	39900	34220	5680	2576	1
03-Oct	23491	34-48	7	38760	34500	4260	1932	2
05-Oct	23546	73-48	7	38640	34540	4100	1860	3
05-Oct	23556	73-48	7	39000	34740	4260	1932	4
07-Oct	23600	87-48	7	39340	35840	3500	1588	5
08-Oct	23623	92-48	7	40760	35400	5360	2431	6
08-Oct	23622	92-48	7	42780	37040	5740	2604	7

Date	Ticket Key	TruckBinId	Location	Gross Weight lbs	Tare Weight lbs	Net Weight lbs	Net Weight Kgs	
10-Oct	23636	42-48	7	40600	37080	3520	1597	8
11-Oct	23671	76-48	7	37840	33540	4300	1950	9
12-Oct	23703	76-48	7	37620	33640	3980	1805	10
13-Oct	23762	87-48	7	40060	35720	4340	1969	11
14-Oct	23736	93-48	7	38980	35740	3240	1470	12
15-Oct	23749	54-48	7	40120	34840	5280	2395	13
17-Oct	23783	43-48	7	39060	34200	4860	2204	14
17-Oct	23787	43-48	7	37800	34000	3800	1724	15
19-Oct	23853	43-48	7	37540	33740	3800	1724	16
19-Oct	23856	43-48	7	37900	34160	3740	1696	17
21-Oct	23914	43-48	7	38020	33640	4380	1987	18
22-Oct	23931	41-48	7	37520	33440	4080	1851	19
22-Oct	23937	92-48	7	40240	35280	4960	2250	20
24-Oct	23944	42-48	7	40200	35940	4260	1932	21
25-Oct	23975	42-48	7	38800	35660	3140	1424	22
25-Oct	23977	42-48	7	38740	35740	3000	1361	23
			7			0	0	24
			7			0	0	25
			7			0	0	26
			7			0	0	27
			7			0	0	
			7			0	0	
			7			0	0	
			7			0	0	
			7			0	0	
			7			0	0	
			7			0	0	
			7			0	0	
			7			0	0	
			7 TOTAL				44262	
03-Oct	23502	92-48	8	42620	37000	5620	2549	1
07-Oct	23594	87-48	8	39860	35720	4140	1878	2
11-Oct	23676	76-48	8	39300	33900	5400	2449	3
15-Oct	23745	54-48	8	40240	35100	5140	2331	4
18-Oct	23829	43-48	8	37280	33780	3500	1588	5
22-Oct	23925	41-48	8	36880	33160	3720	1687	6
25-Oct	23981	42-48	8	41140	36240	4900	2223	7
			8			0	0	8
			8			0	0	
			8			0	0	
			8			0	0	
			8			0	0	
			8			0	0	
			8 TOTAL				14706	

Date	Ticket Key	TruckBinld	Location	Gross Weight lbs	Tare Weight lbs	Net Weight lbs	Net Weight Kgs	
03-Oct	23509	62-48	9	38800	33600	5200	2359	1
05-Oct	23557	62-48	9	36760	33580	3180	1442	2
08-Oct	23628	92-48	9	39620	35220	4400	1996	3
13-Oct	23712	98-48	9	41840	36260	5580	2531	4
17-Oct	23790	62-48	9	39760	34000	5760	2613	5
19-Oct	23867	54-48	9	38800	35040	3760	1706	6
22-Oct	23928	41-48	9	37700	33620	4080	1851	7
24-Oct	23970	43-48	9	39920	35320	4600	2087	8
			9			0	0	9
			9			0	0	
			9			0	0	
			9			0	0	
			9			0	0	
						0		
						0		
			9 TOTAL				16584	
04-Oct	23519	62-48	10	39760	33960	5800	2631	1
07-Oct	23596	62-48	10	37200	33900	3300	1497	2
11-Oct	23661	98-48	10	41900	36220	5680	2576	3
14-Oct	23738	43-48	10	38880	34400	4480	2032	4
17-Oct	23788	62-48	10	38240	34400	3840	1742	5
21-Oct	23917	54-48	10	40280	34520	5760	2613	6
24-Oct	23965	94-48	10	40940	35720	5220	2368	7
			10			0	0	
			10			0	0	
			10			0	0	
			10 TOTAL				15459	
01-Oct	23483	79-48	13	39800	33650	6150	2790	1
03-Oct	23489	41-48	13	39420	33260	6160	2794	2
04-Oct	23540	41-48	13	36920	33080	3840	1742	3
05-Oct	23562	41-48	13	36240	33180	3060	1388	4
07-Oct	23599	41-48	13	37920	33320	4600	2087	5
08-Oct	23627	54-48	13	39540	34480	5060	2295	6
10-Oct	23653	79-48	13	37820	33660	4160	1887	7
11-Oct	23655	62-48	13	37580	33900	3680	1669	8
12-Oct	23698	62-48	13	38600	33920	4680	2123	9
13-Oct	23763	62-48	13	36800	33660	3140	1424	10
15-Oct	23741	41-48	13	39240	34120	5120	2322	11
17-Oct	23781	62-48	13	39380	34080	5300	2404	12
18-Oct	23816	62-48	13	37860	34080	3780	1715	13
20-Oct	23876	34-48	13	38320	34620	3700	1678	14
21-Oct	23896	62-48	13	37740	34100	3640	1651	15
22-Oct	23930	92-48	13	40260	35700	4560	2068	16

Date	Ticket Key	TruckBinld	Location	Gross Weight lbs	Tare Weight lbs	Net Weight lbs	Net Weight Kgs	
24-Oct	23941	62-48	13	38440	34160	4280	1941	17
24-Oct	23967	94-48	13	39000	35960	3040	1379	18
25-Oct	23983	94-48	13	38180	35860	2320	1052	19
			13			0	0	20
			13			0	0	21
			13			0	0	22
			13			0	0	23
			13			0	0	24
			13			0	0	
			13			0	0	
			13			0	0	
			13 TOTAL				36410	
01-Oct	23481	94-48	14	41800	36906	4894	2220	1
03-Oct	23490	94-48	14	41580	37220	4360	1978	2
05-Oct	23547	94-48	14	39560	35980	3580	1624	3
07-Oct	23602	94-48	14	40760	37420	3340	1515	4
08-Oct	23626	87-48	14	42520	38160	4360	1978	5
10-Oct	23631	42-48	14	41540	37300	4240	1923	6
12-Oct	23700	73-48	14	38120	34420	3700	1678	7
14-Oct	23732	43-48	14	38480	35620	2860	1297	8
15-Oct	23773	92-48	14	41560	36900	4660	2114	9
17-Oct	23805	42-48	14	41560	37920	3640	1651	10
19-Oct	23851	62-48	14	37440	34040	3400	1542	11
19-Oct	23866	42-48	14	39880	36080	3800	1724	12
21-Oct	23913	42-48	14	40900	37700	3200	1452	13
22-Oct	23933	41-48	14	36940	33000	3940	1787	14
24-Oct	23945	41-48	14	37220	33260	3960	1796	15
25-Oct	23994	41-48	14	36500	33280	3220	1461	16
			14			0	0	
			14			0	0	
			14			0	0	
			14 TOTAL				27739	
01-Oct	23482	79-48	15	38500	33670	4830	2191	1
03-Oct	23485	79-48	15	36800	33700	3100	1406	2
03-Oct	23494	41-48	15	37060	33260	3800	1724	3
05-Oct	23544	41-48	15	38440	33260	5180	2350	4
06-Oct	23585	41-48	15	37160	33040	4120	1869	5
08-Oct	23621	54-48	15	38760	35040	3720	1687	6
10-Oct	23630	79-48	15	36540	32920	3620	1642	7
10-Oct	23651	79-48	15	39220	33780	5440	2468	8
11-Oct	23657	62-48	15	36680	34180	2500	1134	9
12-Oct	23701	62-48	15	38160	33820	4340	1969	10
13-Oct	23760	62-48	15	36500	33780	2720	1234	11

Date	Ticket Key	TruckBinld	Location	Gross Weight lbs	Tare Weight lbs	Net Weight lbs	Net Weight Kgs	
15-Oct	23742	41-48	15	37980	34060	3920	1778	12
17-Oct	23775	79-48	15	36800	33480	3320	1506	13
17-Oct	23782	62-48	15	38580	34140	4440	2014	14
18-Oct	23818	62-48	15	37060	34020	3040	1379	15
20-Oct	23878	34-48	15	39340	34700	4640	2105	16
22-Oct	23929	92-48	15	40680	35680	5000	2268	17
24-Oct	23940	92-48	15	39440	35880	3560	1615	18
24-Oct	23943	62-48	15	38880	34200	4680	2123	19
25-Oct	23978	94-48	15	39260	36100	3160	1433	20
			15			0	0	21
			15			0	0	
			15			0	0	
			15			0	0	
			15			0	0	
			15			0	0	
			15			0	0	
			15			0	0	
			15 TOTAL				35893	
03-Oct	23513	94-48	17	41260	35860	5400	2449	1
10-Oct	23645	42-48	17	41560	35560	6000	2722	2
13-Oct	23719	43-48	17	37740	34120	3620	1642	3
19-Oct	23855	42-48	17	41740	36180	5560	2522	4
22-Oct	23934	41-48	17	37920	33180	4740	2150	5
25-Oct	24000	41-48	17	36840	33120	3720	1687	6
			17			0	0	
			17			0	0	
			17			0	0	
			17 TOTAL				13172	
01-Oct	23480	87-48	18	35010	33600	1410	640	1
			18			0	0	
			18			0	0	
			18			0	0	
			18			0	0	
			18 TOTAL				640	
24-Oct	23953	43-48	22	55560	34060	21500	9752	1
			22			0	0	2
			22			0	0	3
			22			0	0	
			22 TOTAL				9752	
01-Oct	23477	94-48	23	40050	35619	4431	2010	1
01-Oct	23472	94-48	23	41000	37650	3350	1520	2
03-Oct	23493	94-48	23	39680	35780	3900	1769	3

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[illegible]

APPENDIX 6 PROPOSAL SUBMISSION FORM

Appendix 6 has been designed to assist proponents in submitting a complete proposal, however, it is the responsibility of each proponent to ensure that all necessary information is included in their proposal.

Proponents Checklist

All proposals shall be submitted in the format identified in Section 5.0 Proposal Format.

- | | |
|---|--------------|
| • Letter of Transmittal | Yes___ No___ |
| • Qualifications and Experiences | Yes___ No___ |
| • References | Yes___ No___ |
| • Response to Requirements | Yes___ No___ |
| • Confirmation/acceptance of contract terms as shown under Section 4.0 Contract Terms | Yes___ No___ |
| • Price Proposal | Yes___ No___ |
| • Containers – Description, sketches and signage | Yes___ No___ |
| • Acknowledgment of addendum(s) | Yes___ No___ |
| • Additional Information | Yes___ No___ |
| • Appendix 6 Proposal Submission Form | Yes___ No___ |
| • One original and two copies of proposal are submitted | Yes___ No___ |

**APPENDIX 6
PROPOSAL SUBMISSION FORM**

Proposed Pricing

Description	Term 1 Jan 1 st to Dec 31 st , 2012	1 st 3-Month Extension Jan 1 st to Mar 31 st , 2013	2 nd 3-Month Extension Apr 1 st to Jun 30 th , 2013	3 rd 3-Month Extension Jul 1 st to Sep 30 th , 2013	4 th 3-Month Extension Oct 1 st to Dec 31 st , 2013
Big Blue Bin Containers					
Container charge per month	\$	\$	\$	\$	\$
Charge per pull	\$	\$	\$	\$	\$
Baby Blue Bin Containers					
Container charge per month	\$	\$	\$	\$	\$
Charge per pull	\$	\$	\$	\$	\$

Addenda

The proponent acknowledges the following Addenda have been received. The modifications to the Request for Proposals document noted therein have been considered and the effects are included in the price.

Addendum Number _____ Dated _____

Addendum Number _____ Dated _____

Addendum Number _____ Dated _____

We, the undersigned, having examined and read the Request for Proposals document and Addenda as issued by the City agree to supply the goods, materials or services for the unit prices stated herein.

Signature of Authorized Company Official

Name and Title (Please Print)